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I am not at all disagreeing with Rowell, but the opposite issue is also a valid one.

By **Keith Parsons, CWNE #3** · 2025-07-21 · originally on LinkedIn

If you ARE in your equipment lifecycle today and are looking for replacement gear, why would you NOT move to Wi-Fi 7 access points? Would you really recommend buying OLDER technology today?

So I agree 100% your customers might not have an overriding reason to drop what is working and move to Wi-Fi 7. But don't discount the newer features and benefits from the latest Wi-Fi gear if you are replacing anyway.

Thanks for posting Rowell Dionicio

By Keith Parsons, CWNE #3, Wireless LAN Professionals. Free to read and share. Facts